



Company: **Biopharma Group**
Job Title: **International Sales Executive**
City: **Winchester, UK**
Posted on: **30/01/2019**
Closes on: **15/02/2019**

Reporting to the Global Head of Business Development, Biopharma is seeking an International Sales Executive to primarily create leads and deliver on enquiries with regard to its range of lyophilisation process development/ lab services. Whilst the primary responsibility will be for consultancy sales, the successful applicant will also be expected to identify and refer sales opportunities for other group products and services to the appropriate colleagues.

REQUIREMENTS:

1. Minimum of 3+ years experience in a sales role with an international customer base
2. Science degree in a relevant subject. PhD would be a beneficial though not essential
3. Experience in selling services from and to CROs, CDMOs and CMOs
4. Impeccable communication and presentation skills. Additional foreign languages would be a beneficial, for example (though not limited to) German, Mandarin or Japanese
5. Experience with sales and targets delivery and worldwide travel
6. Be able to tailor Biopharma Group's product range to the relevant market identifying new leads

Please apply by sending your CV FAO: Dr. Castangia to btl@biopharma.co.uk